## How to *boost* your performance on Airbnb

Are you connected to Airbnb and looking to boost your bookings? We've gathered some valuable stats and tips to help you succeed.

**20**%

less time to get your first booking enabling the New Listing Promotion.



of Airbnb bookings last year were for listings with an average of 80% 5-star reviews. +9%

improvement in the conversion rate when using more flexible cancellation policies

#### Airbnb's Guest Favorite badge

Guest Favorites - a collection of the **2 million most-loved homes** on Airbnb show a Guest Favorite badge.

Every day, eligible homes are evaluated based on the ratings, reviews, and data from millions of guests traveling daily, to determine which **homes are the most loved by guests.** 

The **Guest Favorite badge** is on a listing level, not an account level such as Superhost, and is therefore easier to achieve.



# List home is a guest favorite based on ratings, reviews, and reliability

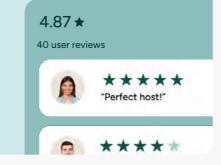
#### Earn High Ratings

Guest Favorites have 5+ reviews over 2 years, ratings above 4.7 stars, and top marks for checkin, cleanliness, listing accuracy, host communication, location, and value.



#### **Boost Guest Reviews**

Optimize guest communication with timely <u>automated messages</u> and effortlessly gather feedback through <u>auto-reviews</u>.



#### Improve your Airbnb listings

Start using the <u>Airbnb Quality</u> <u>Dashboard</u> to give you instant access to key guest feedback, performance trends and areas of improvement.



Guesty 🖉 airbnb

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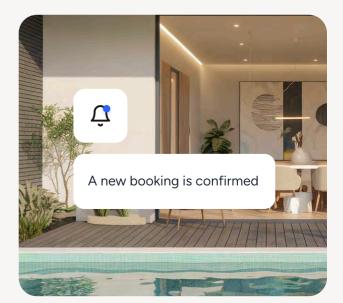
#### **Combine Flexibility with Smart Discounts**

Do you not only want to add a flexible cancellation policy? Through Guesty you can also simultaneously add a <u>non refundable discount</u>

### New listing promotion - get your first booking faster

Approximately 50% of all listings that received a first booking on Airbnb in the second half of 2023 had a New Listing Promotion applied.

Find out more Learn About Other Discounts



#### Enhance your listings

Taking <u>great photos</u> of your listings



Attractive listings description 0

Eye-catching cover image

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Accurate list of <u>amenities</u>

6

Use <u>key words</u> in property name

